Thai-Japanese Business Exchange Mission

Company Profile & Business Meeting Sheet

A. Company Profile:

Company name: Kijcharoen Engineering Electric Co.,Ltd

Company website: www.KJL.co.th www.KJL-Engineering.co.th

Company representative name: Mr.Kasemsan Sujiwarodom

Address: 61 Moo 8 Soi Wiroonrat, Setthakit Rd., Tahmai, Kratumban, Samutsakorn 74110

Tel: 02-8085000 Fax: 02-8109355-6

Email: m_kasemsan@hotmail.com / info@kjl.co.th

Shareholders: Nationality Thai Percentage 100%

Registered Capital (US$): 1.3 m

Total Asset (US$): 12 m.

Annual Revenue (US$): 30 m.

Financial Institution used: Kasikorn Bank

Number of Employees: 450 persons

Manufacturing Sites Area: 16,000 Square Meters

B. Product / Services Information:

Type of Business: ● Manufacturing ○ Services ○ Others (Please Specify):

Industry Group: ○ Automotive ● Electronics and Electrical ○ Paper & Plastic ○ Petrochemical ○ Mold and Die ● Others: SHEET METAL WORKS

Description of products/services: We are Thailand's Leading Specialized & High Precision SHEET METAL WORKS which using one of the world's most advancing Japanese machine, AMADA for producing all products, also using CNC (Computer Numerical Control) and VPSS (3D Virtual Prototype Simulation System) as Manufacturing System. The quality management system has been certified ISO 9001:2008.

当社は、タイの業界においては代表的な存在を誇る高精度・高品質な品を提供している板金加工メーカーです。最先端の技術を採用しているアマダ製の板金加工機械で、加工工程では全てコンピューター数値制御（CNC）やVPSS（バーチャル試作システム、VIRTUAL PROTOTYPE SIMULATION SYSTEM）を駆使しているタイの板金加工のリーダーとして邁進していきます。ISO9001:2008認証。

Specialized in manufacturing switchboard panel, other controlling cabinet and metal parts by customer's special requirement with wide range of materials such as stainless steel, Aluminum, Zinc Galvanized Steel, Electro Galvanized Steel and also Hot-Dip Galvanized products which produce together with high precision production and advancing technology.

お客様の特別注文に合わせて、スイッチボードキャビネットを始め、高圧キャビネット、低圧キャビネット、電気通信機器用キャビネット、コンピューターキャビネット、コントロールデスクキャビネット等、あらゆるシステムの電気制御キャビネット、ケーブルトレイを鉄、ステンレス、アルミなどの金属材料・亜鉛めっき鉄板で加工生産いたします。

Core Products

Electrical Cabinet（電気制御キャビネット）

- Wall mounting Cabinet（壁掛けキャビネット）
- Compact Enclosures（防塵・防水形キャビネット）

Metal Trunking Cable system ケーブルシステムの金属トランキング

- Wire way（電線管）
- Cable Tray（ケーブルトレイ）
- Cable Ladder（ケーブルラダー）

Secondary Processes:

Sheet Metal Works （金属板加工）

- CNC Laser Cutting (ＣＮＣ精密レーザーで切断加工)
- Punching（パンチング加工）
- Bending（折曲加工）
- Stamping Press（スタンピングプレス）

Specialized Production Processing (専門化した生産・加工工程)

- Welding（溶接）
- E.D. Epoxy Powder Coating (ED エポキシ粉体塗装)
- Hot-dip Galvanized (溶融亜鉛めっき)

Achievable Tolerance:

Quality Standards: (e.g. ISO9000, QS9000); Include expected date of qualification and the certification body
ISO 9001:2008

Supplier Award(s):

Additional information: (Industrial design, design for manufacturer, R&D, assembly services, Value Added Services)
Made To Order , Customization Works , OEM Parts , Product Design, Small Lot size (Starting from 1 piece)

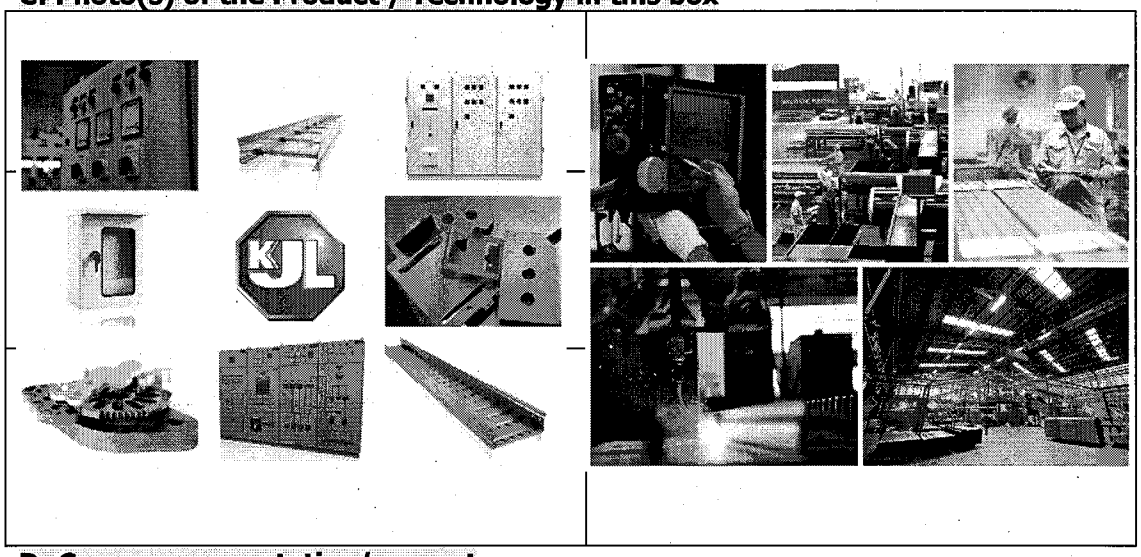
Percentage of domestic market: 95% overseas market: 5%

Name of some major clients BTICINO , Friulair - Air Dryer , L&H , True , PTT , Electrical Subcontractor

Currently export to: Japan , Myanmar , Laos , Cambodia

Currently import from:

C: Photo(s) of the Product / Technology in this box



D: Company expectation/request

D1. On this Mission, we would like to focus to development, which includes; (Please fill in details)

1. Product Development
   Electrical Cabinet , Control Box , Machine Cover , Medical Devices Parts , More Flexible, Small Lot size Order (Starting from 1 piece)
2. Market Development
   Extending to international market (esp. Japan)
3. Process Development
   Flexible Made to Order Process , Cost Reduction , Production Efficiency

D2. What is your expectation for the business matchmaking on this mission?

- ● Business Partnership
- ● Joint Venture
- ● Technical Collaboration

E: Representative

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Title: General Manager
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Thank Your for your Cooperation

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